# GLOBAL RECRUITERS OF WEST BEND





# ABOUT US WHO WE ARE

Founded in 2012, Global Recruiters of West Bend is led by Greg Ciriacks, an experienced Industry Operator who has leveraged 20 years of global manufacturing background to create a differentiated Executive Search practice.



Global Recruiters Network® has been recognized 6 years in a row by Forbes, as one of America's Best Executive Recruiting Firms!

# ACCELERATING ENTERPRISE VALUE WHAT WE DO

GRN West Bend provides confidential executive recruiting and related advisory services to privatelyheld firms across the United States.

We specialize in building and growing platforms; through top Executive search, often followed by Finance and functional leadership searches so that our clients create a lasting competitive advantage!

RETAINED CONTINGENCY ENGAGEMENTS



### **EXECUTIVE RECRUITING**

We proactively network with executives that have proven success adding significant value in dynamic & growing industries.



### **INDUSTRY ADVISORY**

We connect our clients with industry experts who may serve as future Board members,
Operating Partners, Top
Executives & Advisors.



#### **CAREER CONSULTING**

We advise talented executives during their career journeys to identify amazing new careers that fit their unique goals, abilities & personal values.







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## **OUR CLIENTS**

We serve US-based companies and executives, including:

- Private Equity firms
- P/E Portfolio Companies
- Privately-held firms

Our clients are typically operating in the lower-middle & middle markets:

- \$20-\$500M Revenue
- \$5-\$100M EBITDA

Our clients are facing significant challenges:

- New Platform build
- Business turnaround
- Executive transition
- Transformational growth
- Exit / sale preparation



**OUR RECRUITS** 

- Operating Partners / Industry Advisors
- "Executive-Led" New Platform Execs

We recruit the top executives and key functional leaders from a given industry

• CEO / COO / Presidents / GM's



#### **Finance**

- CFO / VP Finance
- Controller
- FP&A / M&A
- Accounting

## **Management Teams**

- Operations COO, VP/Dir Ops, Supply Chain
- Engineering CTO, VP/Dir, R&D
- Sales / Marketing / HR

## **OUR INDUSTRY FOCUS**



- Engineered Products
- Industrial Equipment
- Value-added Distribution



- Residential Services
- Commercial Services
- Industrial Services



# INDUSTRIAL AUTOMATION

- System Integrators
- Custom Machine Builders
- Internet of Things





